



A Leader in Salesforce Public Sector Solutions

HigherEchelon is a Summit-level Salesforce partner specializing in implementing Salesforce solutions for U.S. government and state/local clients.

Capabilities

As a leader in the Salesforce partner ecosystem, HigherEchelon provides expert development and implementation support services to modernize and improve organizational processes and efficiency.

We have completed over 110 Salesforce implementation projects over the last six years for public sector customers, and have an expertise in building Salesforce-based solutions for human capital management, applicant tracking, case management, and more.

Why Choose Us



Full End-to-End **Implementation Support**

Including business analysis, hands on development, testing, training, sustainment, and change management



Rapid Proof of Concept and MVP Development

Focus on "clicks not code" to configure solutions quickly and enable receipt of real-time feedback.



Innovative Solution Delivery in the Public Sector

From enterprise-level recruiting systems, to student information systems, student management database tools, and more







Featured Clients

- U.S. Army Talent Management Task Force (ATMTF)
- Naval Postgraduate School/Naval War College
- USMC Manpower & Reserve Affairs (M&RA)
- 19th Air Force

Contract Vehicles

- GSA MAS SINs 54151S, 518210C
- **GSA OASIS+**
- **GSA Human Capital and Training** Solutions (HCaTS)
- ITES-3S
- Seaport-NxG
- NASA SEWP (subcontractor)

Core Services and Solutions

- Public Sector Solutions
- Recruiting/Applicant Tracking Systems
- **Human Capital Management**
- **Industry Engagement**
- **Higher Education**
- Administration-as-a-Service (AaaS)

Certifications

HigherEchelon has Salesforce professionals certified in the following:

- Core Platform (Sales, Service Cloud)
- OmniStudio Public Sector Solutions
- **Marketing Cloud**
- MuleSoft
- CRM-Analytics/Tableau



