



# A Leader in Salesforce Public Sector Solutions

HigherEchelon is a Summit-level Salesforce partner specializing in implementing Salesforce solutions for U.S. government and state/local clients.

## Capabilities

As a leader in the Salesforce partner ecosystem, HigherEchelon provides expert development and implementation support services to modernize and improve organizational processes and efficiency. We have completed over **110 Salesforce implementation projects** over the last six years for public sector customers, and have an expertise in building Salesforce-based human capital management, applicant tracking, case management solutions, and more.

## Why Choose Us



### Full End-to-End Implementation Support

Including business analysis, hands on development, testing, training, sustainment, and change management



### Rapid Proof of Concept and MVP Development

Focus on “clicks not code” to configure solutions quickly and enable receipt of real-time feedback.



### Innovative Solution Delivery in the Public Sector

From enterprise-level recruiting systems, to student information systems, student management database tools, and more



## Featured Clients

- U.S. Army Talent Management Task Force (ATMTF)
- Naval Postgraduate School/Naval War College
- USMC Manpower & Reserve Affairs (M&RA)
- 19th Air Force

## Contract Vehicles

- GSA MAS SINs 54151S, 518210C
- GSA OASIS+
- GSA Human Capital and Training Solutions (HCaTS)
- ITES-3S
- Seaport-NxG
- NASA SEWP (subcontractor)

## Core Services and Solutions

- Public Sector Solutions
- Recruiting/Applicant Tracking Systems
- Human Capital Management
- Industry Engagement
- Higher Education
- Administration-as-a-Service (AaaS)

## Certifications

HigherEchelon has Salesforce professionals certified in the following:

- Core Platform (Sales, Service Cloud)
- OmniStudio - Public Sector Solutions
- Marketing Cloud
- MuleSoft
- CRM-Analytics/Tableau

