



A Leader in Salesforce Talent Management Solutions

HigherEchelon is a Summit-level Salesforce partner specializing in Salesforce solutions for U.S. government and state/local clients with key expertise in talent management solutions.

Capabilities

As a leader in the Salesforce partner ecosystem, HigherEchelon provides expert development and implementation support services to modernize and improve organizational processes and efficiency. We have completed over **110 Salesforce implementation projects** over the last six years for public sector customers, and have an expertise in building Salesforce-based human capital management, applicant tracking, case management solutions, and more.

Why Choose Us



Full End-to-End Implementation Support

Including business analysis, hands on development, DevOps, testing, training, sustainment, and change management.



Rapid Proof of Concept and MVP Development

Focus on “clicks not code” to configure solutions quickly for easy long term maintenance and to enable receipt of real-time feedback.



Innovative Solution Delivery in the Public Sector

From enterprise-level recruiting systems, to student information systems, student management database tools, and more.



Core Services and Solutions

- Public Sector Solutions Recruiting and Applicant Tracking
- Onboarding and Credential Management
- “Hire to Retire” Talent Management
- Higher Education for Military Institutions
- Administration-as-a-Service (AaaS)

Featured Clients

- Air Force Special Operations Command-Geographically Separated Unit (**AFSOC-GSU**) Applicant Tracking
- An elite Airborne Operations Squadron (**Name Withheld by Request**) Applicant Recruiting, Tracking, Evaluation
- Defense Contract Audit Agency (**DCAA**) Applicant Recruiting, Hiring, Outreach

Contract Vehicles

- GSA MAS SINs 54151S, 518210C
- GSA OASIS+
- GSA Human Capital and Training Solutions (HCaTS)
- ITES-3S
- Seaport-NxG
- NASA SEWP (subcontractor)

Team Certifications

Including, but not limited to:

- Core Platform (Sales, Service Cloud)
- Public Sector Solutions and OmniStudio
- AI and Data Cloud
- Marketing Cloud
- MuleSoft
- CRM-Analytics/Tableau

